

CEMETERY INCOME AND EXPENSE QUESTIONNAIRE

INCOME QUESTIONNAIRE FOR 36 MONTHS:

FROM 2009 TO 2011

NAME AND LOCATION OF PROPERTY

OWNER AND ADDRESS OF RECORD

TOTAL ACREAGE:

Developed - Sold _____ Acres
Developed - Unsold _____ Acres
Undeveloped _____ Acres
AVERAGE NUMBER OF SITES PER ACRE _____

ANNUAL INCOME:

| | 2011 | 2010 | 2009 |
|------------------------------------|----------|-------|-------|
| 1. Sales _____ sites @ _____ | \$ _____ | _____ | _____ |
| 2. Sales _____ crypts @ _____ | \$ _____ | _____ | _____ |
| 3. Perpetual Care Fund Investments | \$ _____ | _____ | _____ |
| 4. Miscellaneous (List) | \$ _____ | _____ | _____ |
| 5. TOTAL INCOME | \$ _____ | _____ | _____ |

EXPENSES:

| | | | |
|---------------------------------------|----------|-------|-------|
| 1. Sales Commission (sites & crypts) | \$ _____ | _____ | _____ |
| 2. Cost of site improvements | \$ _____ | _____ | _____ |
| 3. Cost of crypts | \$ _____ | _____ | _____ |
| 4. Perpetual Care Reserve | \$ _____ | _____ | _____ |
| 5. Contingencies/Maintenance (list) | \$ _____ | _____ | _____ |
| 6. Administration | \$ _____ | _____ | _____ |
| 7. Insurance | \$ _____ | _____ | _____ |
| 8. Miscellaneous Expense (list) | \$ _____ | _____ | _____ |
| 9. Real Estate Tax | \$ _____ | _____ | _____ |
| 10. Building Depreciation | \$ _____ | _____ | _____ |
| 11. TOTAL EXPENSES | \$ _____ | _____ | _____ |

MORTGAGE/SALES INFORMATION:

1. Is there a current mortgage on this property? Yes _____ No _____

2. If Yes, please provide the following data:

| | | |
|-------------------|------------------------------|-----------------|
| _____ | _____ | _____ |
| Name of Mortgagee | Mortgage Amount | Interest Rate |
| _____ | _____ | _____ |
| Term of Mortgage | Date 1 st Payment | Monthly Payment |

3. Please provide: Date Purchased _____ Consideration _____

I declare, under the penalties of perjury, that the contents of this form and all the accompanying schedules and statements have been examined by me and are true, correct, and complete to the best of my knowledge, information, and belief.

Signature Title of Signer Date

Print/Type Name of Signer Phone Number RP-67 (Rev. 12/03rs)